



**July 2014 - June 2015 The Ladies Board of
INOVA Loudoun Hospital**

Officers

President	Mrs. Rebecca Ottinger
First Vice-President	Mrs. Carol Baker-Powers
Second Vice-President	Mrs. Nancy Epperson
Treasurer	Mrs. Barbara Minor
Recording Secretary	Mrs. Deborah Kellner
Corresponding Secretary	Mrs. Joyce Carman
Parliamentarian	Mrs. Jennieve Tate
Historian	Mrs. Carol Slatten

Committee Chairpersons

Budget	Mrs. Barbara Minor
Gift Shop	Mrs. Cheryl Risher/Mrs. Sue Ulland
Lights of Love	Mrs. Carolyn Clark
Nominating	Mrs. Carol Kimble/Mrs. Mary Reese
	Mrs. Barbara Gardner
Polly Clemens Nursery Fund	Mrs. Judi Munson
Publicity	Mrs. Donna Lutz
Rummage Sale	Mrs. Lisa Cromwell/Mrs. Sue Clewis
Scholarship	Mrs. Joyce Biesecker
Thrift Shop	Mrs. Hazel Saffell
Hospitality	Mrs. Judy Swezey/Mrs. Alexia Orr

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
Annual Report of the President
July 01, 2014-June 30, 2015

The Ladies Board has met monthly except for January when the meeting was cancelled because of icy roads and enjoyed another lovely Christmas luncheon at River Creek Country Club.

We started the year by setting up a Facebook page for The Ladies Board projects. The Rummage Sale already had a Facebook page, so now we have two. Renee Brohard, Public Relations Consultant for the hospital, was so helpful in getting this project started. Thanks to all those who have worked so hard to keep these up to date.

We have had presentations from Cathy Christopher, Director of Physical Medicine and Rehabilitation, to talk about the rehabilitation program; Pat Walters, CEO of Inova Loudoun Hospital, to talk about the hospital's preparedness for the ebola epidemic; Dr. Edward Puccio, Director of the Department of Emergency Medicine, to tell us about needed renovation of the Emergency Department at the Lansdowne Campus, and Cathy Christopher and Tom Sweitzer, Director of A Place to Be, to talk about the newly implemented music therapy program.

In March we welcomed Suzy Quinn as the new Executive Director of the Inova Loudoun Hospital Foundation. She was joined by Pat Walters as we presented a \$100,000 check in payment toward our million dollar pledge for the Cornwall Cares Campaign. Earlier in the year, thirteen of us attended a reception at Salamander Resort where we were recognized and thanked for our donation to that campaign.

In June, Judi Munson invited Tina Cuccinelli, Director of The Ladies Board Birthing Inn, and presented a check for \$6,800.00 from the Polly Clemens Nursery Fund to The Ladies Board Birthing Inn. Ms. Cuccinelli told us of some of the projects for which these funds have been used in the past.

At another meeting, we welcomed and thanked Cindy O'Hara, Patient Experience Coordinator, for pursuing the free valet parking until it was implemented here at Lansdowne. Many members took advantage of the opportunity to tour the recently expanded Rehabilitation Center, new Natural Birthing facility, and the Lansdowne Emergency Room.

I have attended all of the meetings of the Board of Inova Loudoun Hospital and of the Inova Loudoun Hospital Foundation. I met several times with Pam Maroulis before she left the Foundation and have also met several times with Suzy Quinn who is the "new"

Director of the Foundation. Pam, Dr. Puccio, and Steve Frederickson invited the officers to lunch to discuss the work of the Foundation and its appreciation to The Ladies Board. In addition to the tours offered to members of The Ladies Board, I have had the opportunity to tour the Cath Lab—very exciting and informative.

We have welcomed several new members to The Ladies Board: Pat Bigden, Karolyn Whiteley, Rene Bradford, Alice DiGiovanni, and Nancy Burgess. We had two who asked to go to associate membership: Liz Dotur and Sue Clewis. Denise Moore and Nancy Vanzandt resigned. Sadly, we lost long time member Helen Coffey who died in August.

Through the hard work of members, we have been able to give:

\$100,000 in nursing scholarships

\$100,000 toward our pledge of \$1,000,000 for the Cornwall Cares Campaign

\$50,000 toward our pledge of \$100,000 for the renovation of Lansdowne Emergency

\$57,276.80 to fund the following three Greatest Impact grant requests:

Request #02	PMR	Imped L Dex Bioimpedance Spectroscopy Unit	\$ 8,895.00
Request #03	ICU	Improving Mobility in ICU Patients	\$ 6,000.00
Request #04	ED at Cornwall	Sonosite	\$42,381.80
Total			\$57,276.80

\$6,800 to The Ladies Board Birthing Inn from the Polly Clemens Nursery Fund

The Gift Shop, the Rummage Sale, and Twice Is Nice all had banner years as shown by their attached reports and by the Treasurer's report. All of the committees have had busy and productive years as explained in their Annual Reports which are attached and which will be available to all members in August.

It has been an exciting year for The Ladies Board. Thank you for your support as I try to represent all of you.

Respectfully submitted,

Rebecca K. Ottinger, President

Duties Included:

- 1) Assisted the President as needed
- 2) Prepared for monthly meeting:

- A. Contacted Kamalle Labor to make sure the meeting has been placed on the hospital calendar
- B. Contacted Damaris Gaitan, Plant Ops for Set up of Conference Room A and B and welcome table
- C. Contacted Najat Chemall, Nutritional Services regarding refreshments
- D. Arrived early prior to the meeting to inspect preparations and to install microphone for meeting purposes

Respectfully,

Carole Baker-Powers

The Ladies Board of INOVA Loudoun Hospital
Second Vice President Annual Report
July 01, 2014 – June 30, 2015

The role of the Second Vice President, in addition to supporting the President when needed includes:

- 1) Organize and execute the Annual Appreciation Luncheon for The Ladies Board, which is sponsored by INOVA Loudoun Hospital. Through this luncheon the contributions made by The Ladies Board are recognized.
- 2) Submit a written Annual Report to INOVA Loudoun Hospital, the Foundation and the membership of The Ladies Board. Collecting, compiling, publishing and disseminating the annual reports from the officers and committee chairpersons accomplish this task.

The Appreciation Luncheon was held the first Tuesday in December at River Creek Country Club in Leesburg and was attended by 73 members (66 Active, 4 Associate and 3 Honorary). Mr. Pat Walters, CEO of INOVA Loudoun Hospital; Kelly Blanks and Lisa Evans with the INOVA Loudoun Hospital Foundation; Lisa Dugan, Chief Nursing Officer; and Kamalie Labor, Executive Assistant to Mr. Walters were also in attendance. Mr. Pat Walters greeted the ladies and thanked us for our hard work and service to the hospital.

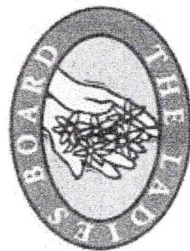
The Hospitality Committee once again did an outstanding job of welcoming the guests and decorating the room with live greens, berries and poinsettias. It made for a very festive atmosphere and each guest was able to take a poinsettia home as a reminder of a lovely start to the holiday season. Mr. Mark Fleisher, pianist and long time Loudoun resident, provided a wonderful medley of music for the occasion and the luncheon closed with a holiday sing-a-long lead by Mary Kay DeMarce, Lillian Brewer and Carole Baker-Powers. The ladies graciously donated a large quantity of school supplies for the Outreach Program for Loudoun County Public Schools.

After a few emails and some pleasant reminders, the annual reports were collected from the officers and committee chairpersons and The Ladies Board Annual Report was disseminated via email or printed copy to all parties.

It is a pleasure to serve as an officer on The Ladies Board, and I look forward to many more years of service to our community.

Respectfully submitted,

Nancy Epperson
2nd Vice President



THE LADIES BOARD INOVA LOUDOUN HOSPITAL
 TREASURER ANNUAL REPORT
 JULY 1, 2014 - JUNE 30, 2015

Checking account balance as of July 1, 2014

\$ 23,296.16

Income:

\$ 1900.00	Dues
\$ 140,000.00	Twice Is Nice
\$ 6,800.00	Polly Clemens Nursery Fund
	(\$5,000 from Rummage Sale Early Bird tickets)
\$150,000.00	Rummage Sale
\$ 9,000.00	Lights of Love
\$ 65,000.00	Gift Shop
\$372,700.00	

Total Funds Available

\$395,996.16

Expenses:

\$ 1101.74	Printing & Postage
\$ 113.55	VAHAV Dues
\$ 1795.27	VAHAV Conference
\$ 50.00	Memorials
\$ 1,500.00	Lights of Love Operating Fund
\$100,000.00	Scholarship Fund
\$ 91,000.00	From General Fund
\$ 9,000.00	From Lights of Love
\$ 500.00	Scholarship Operating Fund
\$ 6,800.00	Polly Clemens Nursery Fund (paid thru Foundation)
\$ 555.13	Luncheon
\$ 237.32	Public Relations/Publicity
\$ 0.00	Hospitality
\$ 140.43	Contingency Fund
	Thank you gifts
\$121.19	Keys
\$ 19.24	INOVA Loudoun Hospital Healthcare Foundation
\$ 57,276.80	Greatest Impact Grants
\$ 50,000.00	Lansdowne ER Renovation
\$100,000.00	Jubilee Pledge
\$207,276.80	

Total Expenses

\$ 320,070.24

Balance in checking account as of June 30, 2015

\$ 75,925.92

Barbara Minor, Treasurer

The Ladies Board of INOVA Loudoun Hospital
Annual Report of the Recording Secretary
July 1, 2014 – June 30, 2015

The role of the Recording Secretary includes supporting the President and The Ladies Board, attending all meetings of the officers, calling the roll at monthly meetings and maintaining the attendance record, as well as providing and maintaining a written record of the monthly meetings of The Ladies Board.

The Ladies Board met each month, July 2014 through June 2015, except for the January 2015 meeting, which was cancelled due to winter weather. In December 2014 the annual Holiday Luncheon replaced the regular meeting.

Members with perfect attendance included: Kathleen Beaver, Joyce Biesecker, Lillian Brewer, Joyce Carman, Rebecca Fiddler, Charlotte Giglio, Betty Lowenbach, Judi Munson, Becky Ottinger, Verla Page, and Sarah Potts.

As of June 30, 2015, The Ladies Board has 75 Active Members, 20 Associate Members, and 18 Honorary Members. Since July 1, 2014, The Ladies Board added five new members: Barbara Boyle, Renee Bradford, Nancy Chapin Burgess, Alice DiGiovanni, and Karolyn Whiteley. Two members moved from Active to Associate status: Sue Clewis and Liz Dotur. Three members resigned: Barbara Boyle, Denise Moore, and Nancy Vanzandt. One active member passed away, Helen Coffey.

Respectfully Submitted,

Deborah Kellner
Recording Secretary

The Ladies Board of INOVA Loudoun Hospital
Corresponding Secretary's Annual Report
July 01, 2014-June 30, 2015

Reported all correspondence at monthly meetings

Led Ladies Board Prayer at monthly meetings

Attended all officers' meetings

Mailed copies of Directories and Annual Reports to Associate and
Honorary Members

Recognized Active Members' birthdays at each monthly meeting

Sent cards and notes as follows:

Get well	21
Thank you	1
Appreciation	1
Tribute	1

Respectfully submitted,

Joyce Carman
Corresponding Secretary

The Ladies Board of INOVA Loudoun Hospital
Parliamentarian Annual Report
July 01, 2014 – June 30, 2015

As Parliamentarian, I advise the officers and members of The Ladies Board on Procedures using Robert's Rules of Order and The Ladies Board Bylaws and Guidelines and Procedures Handbook. I also prepare, distribute, and supervise counting of all ballots in cases in which a written ballot is required by the membership.

During the last several months, I convened a committee of members of The Ladies Board to review the By-Laws and make recommendations to The Ladies Board. The committee consisted of Verla Page, Carole Baker-Powers, Betty Lowenbach, Joyce Beisecker, Becky Ottinger and myself, Jennie Tate. The recommended revisions will be presented to The Ladies Board at the September 2015 meeting for discussion and approval.

In the fall of 2014, I attended the Virginia Association of Hospital Auxiliaries and Volunteers (VAHAV) annual convention held in Roanoke, VA. During the convention I was able to attend a seminar on "Becoming a Great Parliamentarian" which I found very informative.

Respectfully submitted,

Jennie Tate
Parliamentarian

The Ladies Board of INOVA Loudoun Hospital
Annual Report from the Historian
July 1, 2014 – June 30, 2015

- The following is a list of the responsibilities of the Historian:
1. Maintains a record of the history of The Ladies Board by collecting and preserving photographs, newspaper articles, and other printed material, which reflect the activities of The Ladies Board.
 2. Catalogs the history with scrapbooks and files which are donated and stored at the Thomas Balch Library, Leesburg, VA
 3. Submits a written annual report.

Activities during this reporting period are as follows:

Mainly scrapbooks preserve the history of The Ladies Board. For this reporting period I, as Historian, have relied on the daily or weekly newspapers to capture articles and pictures that pertain to The Ladies Board whether it is current news or our history. Examples are written articles and/or photographs on our nursing scholarship program, donations to the hospital, Lights of Love and the Rummage Sale.

Our Public Relations Chairman, Donna Lutz, passes on information and photos that I may have missed or was not able to obtain for our records.

I take photographs for events such as the Rummage Sale, luncheons, or awards. I have also photographed our thrift shop, Twice is Nice, and the hospital Gift Shop. These photographs will show, through pictures, what occurred during 2014-2015 with The Ladies Board.

To preserve newspaper articles that become fragile and yellowed, I am in the process of reproducing them on a printer. This will insure that in years to come they will still be able to tell our story.

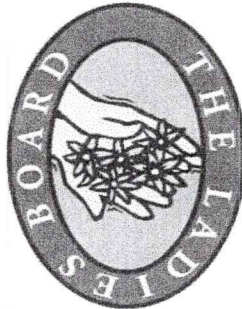
For this time period, a list of the accomplishments is shown below:

1. Two previous scrapbooks from the former Historian will be sent to Balch Library to archive. (In process of copying newspaper articles)
2. Two other scrapbooks during this current time frame will also be sent to the library. One contains this year's activities and the other chronicles the 2014 Rummage Sale.

Respectfully Submitted,

Carol Slatten
Historian

The Ladies Board-INOVA Loudoun Hospital
2015-2016 Approved Budget



Estimated Income:	
Dues	\$ 1,900.00
Gift Shop	\$ 55,000.00
Lights of Love	\$ 9,000.00
Polly Clemens Nursery Fund	\$ 6,000.00
Rummage Sale	\$120,000.00
Twice Is Nice	\$ 80,000.00
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Total Estimated Income	\$271,900.00
Expenses:	
Postage & Printing	\$ 1,200.00
Meetings and Convention	\$ 1,800.00
VAHAV Dues	\$ 100.00
Memorials, \$50 per donation to Lights of Love	\$ 500.00
Inova Loudoun Hospital (Total Fund for Hospital)	\$156,000.00
Cornwall Cares Pledge	\$100,000.00
Lansdowne ER Pledge	\$ 50,000.00
Polly Clemens Nursery Fund to Birthing Inn	\$ 6,000.00
Scholarship Fund (Total Fund for Scholarships)	\$ 90,000.00
Scholarship Fund (funded from general fund)	\$ 81,000.00
Lights of Love (proceeds to scholarship fund)	\$ 9,000.00
Hospitality Committee	\$ 150.00
Lights of Love Committee Operating Fund	\$ 1,000.00
Luncheon for Ladies Board	\$ 500.00
Public Relations Committee	\$ 2,000.00
Scholarship Committee Operating Fund	\$ 600.00
Contingency Fund	\$ 18,050.00
<hr/>	
Total Expenses:	\$271,900.00

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
Annual Report for The Gift Shop
July 01, 2014-June 30, 2015

The Gift Shop has been keeping pace with the slowed economy and sales were stalled as a result of the past winter weather. Our pledge of \$55,000 was met and we managed to give an additional \$10,000 to The Ladies Board. Our revenue for the shop was \$240,210.95.

We hired a new evening employee, Joy Pimpatit, who is working out beautifully. Evening employees, Beth Zarin and Sharon Mathey remain with us, as well. We are lucky to have several new volunteers.

Members of the committee attended several gift shows in Philadelphia and Palmyre, PA; Virginia Beach, VA and local jewelry and gem shows.

We donated \$290 to the Polly Clemens Nursery Fund.

We continue to offer INOVA Loudoun Hospital employees payroll deduction privileges and offer customers cash, check and Visa and Master charge options.

Summit Community Bank serves our banking needs and Alliant services our charge machine accounts.

Christian and Rhone remains our floral supplier. Surebet is our candy and drinks supplier.

The Committee remains at eight members: Cheryl Risher, Sue Ulland, Kay Stowers, Lillian Brewer, Teck Russell, Susan Holleran, Donna Lutz and Judi Munson, a hard working group of ladies who can be seen in the Gift Shop any day of the week. We thank all our volunteers who give their time and expertise, which makes our shop a "unique" experience to all who enter.

Cheryl Risher, Chairman

THE LADIES BOARD
 THE GIFT SHOP
 FOR THE BENEFIT OF INOVA LOUDOUN HOSPITAL
 JULY 1, 2014 THROUGH JUNE 30, 2015

\$67,759.74

Balance July 1, 2014

Deposits:

Interest on checking account

82.37

Sales receipts

239,314.68

Other receipts

1,454.12

Total deposits

240,851.17

240,851.17

Expenses:

Merchants Bank Card, credit card expense

4,718.54

VA Dept. of Tax, sales tax

14,315.79

Inova Health System, salary

8,421.96

Supplies

4,803.46

Merchandise purchased

137,821.57

Buying trip, Kurt Adler, PA & VA Beach

1,541.84

The Ladies Board

65,000.00

236,623.16

(236,623.16)

Checking account as of June 30, 2015

71,987.75

Polly Clemens Nursery Fund \$290.00

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
Lights of Love Committee Annual Report
July 01, 2014-June 30, 2015

Lights of Love donated \$9,000 to nursing scholarships during this fiscal year.

The brochures were printed by Mr. Print in Purcellville who also took over the task of mailing them in October. In late October committee members began weekly meetings to write acknowledgements to donors and to the families of persons honored or memorialized. Included in each was an invitation to the tree lighting ceremony. We also mailed post card invitations to all donors who had made donations earlier in the year.

Bud Elliott decorated the tree at Lansdowne and did his usual wonderful job. Plant Operations cheerfully and efficiently set up the atrium. The wonderful team who set up the sound system again this year made it possible for all to hear the ceremony. The staff of Food Services set up tables for the reception and provided punch.

The tree lighting ceremony on the first Sunday in December was a beautiful celebration in recognition and remembrance of those honored by donations made to Lights of Love. This ceremony, as usual, could not have happened without the support of those in hospital administration and the help of many members of The Ladies Board who helped with the ceremony and provided the beautiful and delicious refreshments for the reception. Lillian Brewer graciously presided over the ceremony which included reading the names of all those honored and memorialized during the last year and, for the second year, asked those in attendance to participate by lighting a small tea light when a name special to them was read.

Bob Snyder, WWII Veteran and Volunteer at INOVA Loudoun Hospital lit the tree. Under the direction of Robin Duncan, the wonderful Chamber Choir from Loudoun County High School entertained us with their beautiful voices. As usual, members of The Ladies Board provided an array of delicious food for the reception following the ceremony.

Thank you to all the members of The Ladies Board for their generous support of Lights of Love.

Carolyn Clark-Chairman; Barbara McNeil -Treasurer; Lillian Brewer, Carol Browning, Jeanne Douglas, Sandra Fulton, Esther Kilgour, Janet LeHane, Becky Ottinger, Mary Reese, Pat Sommers

Lights of Love Committee
 Financial Report
 July 01, 2014 – June 30, 2015

Balance as of July 01, 2014	\$ 1,445.05	
Donations	\$ 8,630.00	
Funding: The Ladies Board	\$1,500.00	
Contribution	\$ 25.00	
TOTAL	\$11,600.05	
Expenses	\$ 1,036.34	
Scholarship Funding	\$ 9,000.00	
TOTAL	\$10,036.34	
Remaining/Carry Over as of June 30, 2015	\$ 1,563.71	

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
NOMINATING COMMITTEE ANNUAL REPORT
July 01, 2014-June 30, 2015

The Nominating Committee received letters of nomination for five prospective members during the 2014-2015 year. All were approved for membership. The ladies have enthusiastically welcomed Barbara Boyle, Karolyn Whiteley, Renee Bradford, Alice DiGiovanni, and Nancy Chapin Burgess to The Ladies Board.

Nominating Committee: Gerri Hill, Faye Vance, Anne Williams, Joan Elliott, Mary Reese, Verla Page, Barbara Gardner and Carol Kimble (Co-Chairs)

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
Polly Clemens Nursery Fund Annual Report
July 01, 2014-June 30, 2015

Each month money is collected from the piggy banks at The Gift Shop, Twice is Nice, and the two bear banks at the hospital cafeteria cash registers. Donations from the members of The Ladies Board are also collected each month at our regular meetings.

The Rummage Sale Committee donated \$5,000.00 from the sale of early bird tickets to the Polly Clemens Fund.

Total deposits for The Gift Shop, Twice is Nice, Café Bears, The Ladies Board, interest and the Rummage Sale Committee was \$7,058.16.

In May 2015, a cashiers check for \$6,800.00 was given to The Ladies Board and sent to The Inova Loudoun Hospital Foundation for The Nursery Fund. At the June Ladies Board Meeting, Tina Cunicelli, director of the FBC and NICU, was introduced and informed that the \$6,800 would be transferred to the Birthing Inn. The Birthing Inn hopes to spend the donation this year for a special cardiac monitor mounted to a NICU transporter in the Natural Birth Center for emergencies.

As of June 30, 2015, The Nursery Fund Account has a balance of \$707.98.

Sincerely,

Judi Munson
Chairman, Polly Clemens Nursery Fund

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
PUBLIC RELATIONS COMMITTEE
ANNUAL REPORT
July 01, 2014-June 30, 2015

The Public Relations committee strives to promote good-will among The Ladies Board and Inova Hospital and the Loudoun County community they serve. We focus on promoting the important fund-raising activities of The Ladies Board such as The Lights of Love remembrance program and supporting The Annual Rummage Sale. We write articles for the local print and internet media as well as the hospital websites. Brohard and Co., the Communication Consultants at Inova Loudoun Hospital provide us with significant support for sending out our material.

The Public Relations Committee also writes an article each quarter for the VAHAV organization. Included in these articles are the current projects The Ladies Board is involved with during that quarter. Information covers Nursing Scholarship, Donation Days and the Annual Rummage Sale, Lights of Love and awards received. We also help to promote The Lights of Love remembrance program in December when the annual tree lighting program is held at the hospital.

The committee maintains The Ladies Board bulletin board located in the lobby of the hospital. Current information about our activities are posted along with photos of different events such as The Annual Rummage Sale, Nursing Scholarship applications, Donation Days and presentation of checks to The Inova Hospital Foundation, funding pledges to Cornwall Emergency renovation, Lansdowne campus emergency room renovation, and other pertinent information.

Information about upcoming events and activities are shared via 'tent' flyers in the hospital lobby and the cafeteria, The Gift Shop, at the Lansdowne location and the Thrift Shop located in Leesburg. We also put up tents at the Cornwall Campus Emergency check-in department and the cafeteria.

The committee also maintains the display case located near the bulletin board in the hospital lobby. This year, Gerri Hill, agreed to write the quarterly articles for the VAHAV newsletter, The Connection.

In summary the Public Relations Committee supports:

- Nursing Scholarship program with on-line media, printed flyers and press releases along with a paid ad in the Loudoun Times Mirror newspaper the announcing scholarship winners in June
- Lights of Love December program with media press releases, printed tent flyers in the Lansdowne lobby and cafeteria and a new large poster in the hospital atrium
- Hospital Foundation is kept up to date with The Ladies Board activities and events
- The Ladies Board Website is currently maintained by Lisa Cromwell
- Public Relations binders are kept up to date with press releases and other information.
- Public Relations is responsible for taking the yearly group picture of The Ladies Board members and officers for the website, bulletin board and local media
- Writes the quarterly article for VAHAV Connection newsletter by Gerri Hill
- Submit postings on The Ladies Board Facebook page

Committee members:

Donna Lutz – Chairman

Lisa Cromwell – Website

Gerri Hill – VAHAV Connection publication

Advisory Members:

Joyce Biesecker, Sandra Bock, Becky Ottinger, Lisa Cromwell, Brohard and Company,

Gerri Hill

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
 Annual Report for The Rummage Sale
 July 01, 2014-June 30, 2015

76th Annual Ladies Board Rummage Sale
 Saturday, Oct 18 - Sunday, Oct 19, 2014

EXPENSE SUMMARY

Advertising	\$10,948.70
Capital Expenditures	\$ 2,360.21
Catering	\$ 5,034.52
Donation Day Supplies	\$ 409.10
Hauling Labor	\$ 5,175.00
Licenses & Permits	\$ 280.00
Marketing	\$ 944.34
Miscellaneous	\$ 175.00
Morven Park	\$ 9,800.00
Parking Labor	\$ 2,505.00
Postage	\$ 59.99
Printing - Marketing	\$ 1,335.25
Printing - General	\$ 866.40
Registration Supplies	\$ 548.19
Security	\$ 4,373.50
Shuttle Services	\$ 1,156.00
Signage	\$ 3,188.90
Supplies	\$ 292.47
Tent and Generator	\$ 6,040.00
Traffic Control	\$ 780.00
Trailer Rental	\$ 3,372.34
Trash Removal	\$ 1,584.76
Truck Rental and Fuel	\$ 3,194.48
Total Expense:	\$64,424.15

THE LADIES BOARD OF INOVA LOUDON HOSPITAL

Annual Report for The Rummage Sale

July 01, 2014-June 30, 2015

76th Annual Ladies Board Rummage Sale
 Saturday, Oct 18 - Sunday, Oct 19, 2014

INCOME SUMMARY

\$ 13,845.80	Antiques & Collectibles
\$ 8,285.15	Books, DVD's & Vinyl
\$ 8,308.15	Boutique
\$ 3,254.80	Children's Clothing
\$ 1,069.00	Donations
\$ 6,214.25	Draperies
\$ 354.21	Coins
\$ 10,067.03	Early Bird Tickets
\$ 7,321.40	Electric and Garden
\$ 40,921.40	Furniture
\$ 3,753.00	Hats & Handbags
\$ 10,215.70	Holiday & Crafts
\$ 12,879.10	Household
\$ 13,054.00	Jewelry
\$ 15,882.53	Ladies Clothing
\$ 7,319.20	Lamps & Pictures
\$ 6,578.42	Linens
\$ 7,901.30	Men's Clothing & Shoes
\$ 3,218.60	Shoes (Ladies)
\$ 8,870.16	Silent Auction
\$ 5,294.00	Sports Equipment
\$ 20,510.60	The Look (upscale Ladies clothing)
\$ 4,910.00	Toys
\$220,027.80	Total Income:

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL Media Reports for The Rummage Sale

Media Outlet	Outlet Type	Date	Title
PurcellvilleGazette.com	online	10/24/14	Ladies Board Hosts 76th Annual Rummage Sale
Purcellville Gazette	Newspaper	10/24/14	Ladies Board Hosts 76th Annual Rummage Sale
Leesburg Today E-newsletter	online	10/21/14	Hospital Rummage Sale Called A Great Success
Leesburg Today.com	online	10/21/14	Hospital Rummage Sale Called A Great Success
Leesburg Today.com	online	10/21/14	Hospital Rummage Sale Called A Great Success
WashingtonPost.com	online	10/19/14	Ladies Board Rummage Sale
Purcellville Gazette	Newspaper	10/17/14	76th Annual Ladies Board Rummage Sale (calendar listing)
WJLA Channel 7	TV	10/17/14	Brian van de Graaff talked about the Rummage Sale
WUSA Channel 9	TV	10/17/14	Howard Bernstein talked about the Rummage Sale
Leesburg Today E-newsletter	online	10/17/14	Ladies Board Host Hospital Rummage Sale This Weekend
Leesburg Today	Newspaper	10/16/14	Ladies Board Hosts Hospital Rummage Sale Oct. 18-19
Leesburg Today	Newspaper	10/16/14	Inova Ladies Board Rummage Sale
Leesburg Today	Newspaper	10/16/14	Hospital Ladies Board Rummage Sale in editorial
Washington Post Local Living	Newspaper	10/16/14	Ladies Board Rummage Sale
LeesburgToday.com	online	10/16/14	Ladies Board Host Hospital Rummage Sale This Weekend
Ashburn Rising	online	10/16/14	Inova Ladies Board Rummage Sale in its 76th Year
Loudoun Times-Mirror	Newspaper	10/15/14	Annual Inova Rummage Sale Begins this Weekend (front page)
Loudoun Times-Mirror	Newspaper	10/15/14	76th Annual Ladies Board Rummage Sale (calendar listing)
WashingtonPost.com	online	10/15/14	Ladies Board of Inova Loudoun Hospital Needs Volunteers
Woodgrove Weekly E-newsletter	online	10/13/14	Annual Ladies Board Rummage Sale Needs Volunteers
Loudoun County Chamber E-newsletter	online	10/7/14	The 76th Annual Ladies Board Rummage Sale
Harmony Hornets E-newsletter	online	10/7/14	Annual Ladies Board Rummage Sale Needs Volunteers
Loudoun County Chamber E-newsletter	online	10/6/14	The 76th Annual Ladies Board Rummage Sale
Woodgrove Weekly E-newsletter	online	10/6/14	Annual Ladies Board Rummage Sale Needs Volunteers
Purcellville Gazette	Newspaper	10/3/14	The Ladies Board Rummage Sale Trailers Open Oct. 4
Leesburg Today E-newsletter	online	10/1/14	Oct. 4 is Final Donation Day for Hospital Rummage Sale; More Volunteers Needed
Joan Lehr, Purcellville Town Council, E-newsletter	online	10/1/14	Inova Loudoun Ladies Board Rummage Sale
Harmony Hornets E-newsletter	online	10/1/14	76th Annual Ladies Board Rummage Sale Ready For Donations - October 4
Harmony Hornets E-newsletter	online	10/1/14	Annual Ladies Board Rummage Sale Needs Volunteers
Woodgrove Weekly E-newsletter	online	9/29/14	Annual Ladies Board Rummage Sale Needs Volunteers
Purcellville Gazette	Newspaper	9/26/14	Annual Ladies Board Rummage Sale Needs Volunteers

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
Media Report for The Rummage Sale

Continued

Washington Post Local Living	Newspaper	9/25/14	Hospital Offers Retreat for Breast Cancer Survivors
Leesburg Today	Newspaper	9/25/14	Inova Loudoun NICU Reunion
Purcellville Gazette	Newspaper	9/19/14	Breast Cancer Survivors' Retreat at Inova
Town News From Joan Lehr	online	9/11/14	Inova Loudoun Ladies Board Rummage Sale (Donation Day)
Leesburg Patch	online	8/26/14	76th Annual Ladies Board Rummage Sale Set for Saturday, October 18 and Sunday, October 19
Purcellville Gazette	Newspaper	8/22/14	Ladies Board Rummage Sale Donation Days (calendar listing)
Leesburg Today	Newspaper	8/21/14	Place to Play (article about new Play Area in Children's ED)
Leesburg Today	Newspaper	8/21/14	Hospital, Balch Library Team Up for Unusual Fundraiser Sunday
Leesburg Today	Newspaper	8/21/14	Hospital Ladies Board Plans Open house for Natural Birth Center
Leesburg Today	Newspaper	8/21/14	Ladies Board Rummage Sale Collection Continues Aug 23
Leesburg Today E-newsletter	online	8/20/14	Ladies Board Rummage Sale Collection Continues Saturday
Loudoun County Chamber E-newsletter	online	8/18/14	Inova Loudoun Rummage Sale Collecting Donations
Purcellville Gazette	Newspaper	8/15/14	Ladies Board Rummage Sale Donation Days
Purcellville Gazette	Newspaper	8/15/14	Ladies Board Accepting Rummage Sale Donations
Ashburn Rising	online	8/13/14	Inova Ladies Board Needs Unwanted Items in Good Condition for Rummage Sale; Next Collection Aug. 23
Loudoun Times-Mirror	Newspaper	8/13/14	Ladies Board Rummage Sale Ready for Donations
Purcellvillegazette.com	online	8/8/14	Ladies Board Rummage Sale Donation Days
Purcellville Gazette	Newspaper	8/8/14	Ladies Board Rummage Sale Donation Days
Leesburg Today E-newsletter	online	7/11/14	Hospital Rummage Sale Collections Begin Saturday
Leesburg Today	Newspaper	7/10/14	Hospital Rummage Sale Collections Begin Saturday
Loudoun County Chamber E-newsletter	online	7/7/14	The Ladies Board of Inova Loudoun Hospital will be accepting donations for the annual Rummage Sale
Leesburg Today E-newsletter	online	7/7/14	Hospital Rummage Sale Collections Begin Saturday
Leesburgtoday.com	online	7/7/14	Hospital Rummage Sale Collections Begin Saturday
Purcellville Gazette	Newspaper	7/4/14	Ladies Board of Inova Loudoun Accepting Annual Rummage Sale Donations
Ashburn Rising	online	7/3/14	Donation Day for Inova Ladies Board Rummage Sale Set for July 12
Ashburn Patch	online	7/2/14	Rummage Sale Trailers Open July 12
Leesburg Patch	online	7/2/14	Rummage Sale Trailers Open July 12
Loudountimes.com	online	7/1/14	Rummage sale begins accepting donations in Leesburg July 12

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
 NURSING SCHOLARSHIP COMMITTEE ANNUAL REPORT
 JULY 01, 2014 – JUNE 30, 2015

The Ladies Board scholarship program was established in 1959 to award supplemental funds to worthy nursing students. In the past 55 years The Ladies Board has awarded over 1000 scholarships, totaling nearly \$1,500,000. As the program has grown, so has the quality and diversity of the applicants.

In May 2015, 48 students were awarded nursing scholarships for a total amount of \$100,000. Thirteen are working toward LPN certificates, 3 are earning RN's, 23 are working toward a BSN degree, and 9 are earning a master's degree. Students attend 18 different schools. This includes students at Monroe Technology Center, which has received support from The Ladies Board for more than 25 years. Awards range from \$1000 to \$3000. Of the recipients, 15 work at either LH or ILNRC, and they each received an additional \$1000 bonus.

Pages 2 and 3 of this report show the names of the recipients, their scholarship amounts, the degrees they are pursuing and the schools they attend.

The available funds for 2015 – 2016 scholarships were as follows:

\$ 91,000 – Ladies Board budget	9,000 – Lights of Love	7,138 – balance remaining	\$107,138
\$ 74,000 – 37 @ \$2000	11,000 – 11 Vo Tech @ \$1000	15,000 – 15 Inova employees @ \$1000	\$100,000

The Scholarship Committee extends thanks to the Public Relations Committee – and great appreciation to the Lights of Love Committee for its support.

Joyce Biesecker, Chairman
 Sandra Bock
 Carolyn Clark
 Sandra Gerber

Suzanne Leonard
 Susan Mills
 Becky Ottinger
 Margaret Vaughan

LADIES BOARD ILH NURSING SCHOLARSHIP RECIPIENTS

FOR 2015 - 2016

48 Scholarships totaling \$100,000

VO TECH I RECIPIENTS (11) Students who will be in Vo Tech II

Francis Atangan	\$1000
Colleen Burke	1000
Rut Calvo	1000
Regina Cerimele	1000
Michaila Colbert	1000
Loudoun County High School	
Yuriani Villa Hidalgo	1000
Jessica Rosales Lozano	1000
Nadine Moger	1000
Federico Nacional	1000
Deja Thompson	1000
Shaima Wardak	1000

PREVIOUS RECIPIENTS (6)

Katherine Bruton	\$2000
Tracy Cross	3000
Laura Fuentes	2000
Hope Luong	2000
Caitlyn Parry	2000
James Poulard	3000
Radford University - BSN	
South University - MSN; Works at ILH	
George Mason University - BSN	
Western Governors University - MSN	
Virginia Commonwealth University - BSN	
Indiana State University - BSN;	
Works at ILNRC	

NEW RECIPIENTS (31)

Flora Owusu Ansah	\$2000
Jamie Ayoub	3000
Arlette Azefack-Tekou	3000
Shenandoah University - BSN	
Kaplan University - MSN; Works at ILH	
Ultimate Health School - LPN;	
Works at ILNRC	

Northern Virginia Community College; RN	Rosalind Barron	2000
American Sentinel University – MSN;	Deborah Brown	3000
Works at ILH		
Shenandoah University – BSN	Brittany Brownlee	2000
Northern Virginia Community College – RN	Alexis Burkett	2000
George Mason University – BSN	Quynh Dang	2000
Works at ILH		
Liberty University – MSN; Works at ILH	Jennifer Fabian	3000
James Madison University – BSN	Allison Farley	2000
James Madison University – BSN	Lauren Feverston	2000
Chamberlain College of Nursing – MSN;	Marsabeth Floyd	3000
Works at ILH		
Chamberlain College of Nursing – BSN;	Rebecca Golithly	3000
Works at ILH		
George Mason University – BSN	Guramrat Gulati	2000
Works at ILH		
Villanova University BSN; Works at ILH	Karyn Hernandez	3000
Shenandoah University – MSN	Christine Jung	2000
Chamberlain College of Nursing – BSN;	Sonia Mehta	3000
Works at ILH		
Standard College – LPN	Munyerenkana Mwendanga	2000
Shenandoah University – BSN	Arnold Nana Djomo	2000
George Washington University – BSN	Courtney Ngo	2000
University of Phoenix – BSN	Erlin Paredes-Izaguirre	2000
George Mason University - MSN;	Yasmin Samahon	3000
Works at ILH		
University of Virginia -BSN; Works at ILH	Joshua Sines	3000
Radford University – BSN	Elizabeth Stucke	2000
Chamberlain School of Nursing – BSN;	Adele Tierney	3000
Works at ILH		
Chamberlain School of Nursing – BSN;	Sara Towne	3000
Works at ILH		
George Washington University - BSN	Amanda Ward	3000
Works at ILH		
George Mason University – BSN	Kelly White	2000
Northern Virginia Community College – RN	Amber-Leigh Winn	2000
Shenandoah University – MSN	Jennifer Woodley	2000
George Washington University – BSN	Virginia Wu	2000

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
TWICE IS NICE ANNUAL REPORT
JULY 01, 2014-JUNE 30, 2015

In spite of unprecedented closings due to inclement weather Twice Is Nice has experienced its most successful financial year ever. Income topped \$229,000. The sum of \$1,399 was given to the Polly Clemens fund, collected through our shop piggy bear for the nursery, another milestone. As a result of these historic earnings we not only met our pledge to The Ladies Board of \$75,000 but also were able to add \$65,000 to that amount for a total of \$140,000 for The Ladies Board. Plans are in effect for advertising to increase our customer base and our activity on Facebook is increasing.

The back room reconfiguration and design was completed. A brighter, cleaner and more efficient area to receive, sort, price and prepare items for the selling floor was finished. In conjunction with this redo, the TIN trailer and storage room have been cleaned out and organized. All items for seasonal storage are labeled and stored according to type for easy access. The trailer was checked for safety and a new door was installed making it easier and safer to enter the trailer. Also, a waterproof coating and some minor repairs were completed for security and safety of stored items.

In order to better manage the receiving rooms a monthly schedule has been promulgated and more volunteers are learning all aspects of the receiving area for better coverage. Volunteer sign up for hours of monthly availability is now standard procedure for both the receiving rooms and the register shifts. Although the merchandising receiving area does not have a tight shift schedule such as the selling floor it is important to know that there will always be coverage to accept donations. Donations continue to be heavy and overall of good to excellent quality. We are lucky in our strong donor base.

Distribution of volunteers remains a challenge but several new volunteers from the community have joined TIN in receiving and at the register. These new volunteers have proved dedicated and responsible and have helped maintain our all-volunteer staff. Several new volunteers are now Ladies Board members and are taking an active part in the various activities of The Ladies Board.

The shop was closed for a full day of training in May. 80% of our volunteers participated. All areas of the shop procedures were covered. Emphasis was placed on communication, responsibility and respect among volunteers and the community. Sheila Brooks, Sandra Bock and Nancy Epperson each helped with presentations on sorting, register procedures and scheduling. This training was well received and will be presented periodically to keep all volunteers up to date.

TIN is maintaining its volunteer base but minimally. More volunteers are needed to keep the shop a total volunteer entity. The receiving area especially needs strengthening. Much time and effort is spent in sorting, preparing and storing items for the Annual Rummage sale, causing a strain on the staff. Vacations and illness cause an additional strain in scheduling and puts added pressure on volunteers to cover extra shifts.

TIN has been able to rely on its dedicated and responsible volunteers to keep the shop active in presenting a very viable service to the community at large and to Inova Loudoun Hospital.

Respectfully submitted,

Hazel Saffell Chairman July 2014-June 2015

Committee members: Nancy Epperson scheduling, Sheila Brooks, assistant, Sandra Bock sales, Betty Lowenback treasurer, Carol Slatterm and Joyce Biesecker.

THE LADIES BOARD OF INOVA LOUDOUN HOSPITAL
HOSPITALITY COMMITTEE ANNUAL REPORT
July 01, 2014-June 30, 2015

The Hospitality Committee is responsible for several events. A main responsibility is the new member and sponsor luncheons. This is to familiarize the new members with opportunities for service on the Ladies Board as well as giving a little personal information about members own experiences. Often new members are unsure of procedures and don't really know people except their sponsors. This year the committee generously provided lunch at Alexia Orr's home.

In 2014-15 we hosted 4 potluck lunches each time inviting a number of members from the entire board. This continues and is an effort to get a better sense of knowing one another. The intent is that everyone will have an invitation.

We set a welcoming table before each meeting with flowers or something appropriate, and any schedules or notices that the ladies need to be aware of. This was started by Betty Sturman, a long time member, and continues today.

At Christmas time we helped Nancy Epperson (Second Vice President) organize the annual Christmas luncheon at River Creek Country Club. This has become a Ladies Board tradition and a beautiful affair. Last year a gift of a poinsettia plant was given to each member.

Committee members: Alexia Orr/Judy Swezey(Co Chairs), Carole Baker Powers, Jane Davison, Loretta Kline, Mary Kay DeMarce, Myra Hunter, Verla Page; these women have been a great assets to both this committee and The Ladies Board.

Submitted,

Alexia Orr

Judy Swezey